




ELIZABETH MONARCH
 MBA, CAI, GRI, PMN
 BROKER • AUCTIONEER

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Introducing Our Auctioneers



**Elizabeth Monarch, MBA, CAI, GRI, PMN
Auctioneer/Broker**

As a second-generation Auctioneer and Realtor, **Elizabeth Monarch, MBA, CAI, GRI** entered into the Auction and Real Estate Industry in 2002. Elizabeth is a member of the Kentucky Auctioneers Association, the National Auctioneers Association, a Board of Director for the Greater Louisville Association of Realtors, Region 3 Board of Director of the Kentucky Association of Realtors Representing GLAR at the State Level, a member of Junior League of Louisville. In addition, Elizabeth is currently a Realtor Political Action Committee Board Member for State of Kentucky.

Elizabeth is Past Regional Vice President of the Women Council of Realtors (Only 3 Women in Kentucky have ever held this office) representing 5 States at the National Level. In March 2004, Elizabeth completed a three-year Certified Auctioneers Program at Indiana University and received the CAI designation from the Certified Auctioneers Institute and National Auctioneer's Association. In 2005, she received her Masters in Business Administration from Bellarmine University. In 2011, Elizabeth received her Graduate Realtor Institute (GRI) Designation. In 2015, Elizabeth received her Professional Management Networking Designation (PMN).

Having sold over 2,000 homes in her career, Elizabeth is licensed in both Kentucky and Indiana and is the owner of Auction Solutions, LLC and owner of The Elizabeth Monarch Group of Keller Williams Realty Louisville. In 2015, Elizabeth was named the Chief Executive Officer of Keller Williams Realty Louisville. In the past 3 years Elizabeth had grown the profitability of KW Louisville to exceed over 600% ROI. In February 2018, Elizabeth joined one of the fastest growing real estate companies in Nation, eXp Realty. She is passionate about her work and is known to be the "Hardest Working Real Estate Agent You Will Ever Meet!"



**Lonnie R. Gann, GRI, CAI
Auctioneer/Realtor**

Lonnie Gann is from Franklin, Kentucky. In May 1990, he graduated from Western Kentucky University with a Bachelors of Science Degree in Corporate and Organizational Communications. In 1994, Lonnie entered in the real estate industry. He has experience in office training for 15 agents, tracking sales, and coaching and training agents with less than 5 years experience. In 2008, Lonnie served as the President for the Southern Kentucky Realtors Association. Currently he serves as the National Realtors Association Federal Political Coordinator (FPC) for Rand Paul and is a member of the 2008 Leadership KAR class. Lonnie is a member of the Kentucky and National Auctioneers Association and currently maintains the Graduate Realtor Institute (GRI) Designation. He manages and operates **Auction Solutions, LLC** in Bowling Green (South Central Kentucky) and Louisville (Surrounding Counties), Kentucky. Over the past 25 years, Lonnie has been working in the auction and real estate industry specializing in real estate auctions, specifically, land development, farms and commercial real estate.



**Miller Monarch, CAI
Auctioneer/Broker**

Since 1982, **Miller Monarch, CAI** of Hardinsburg, Kentucky has been conducting auctions in the Central Kentucky area. Miller, a graduate of the University of Kentucky, is the Broker/Owner of **Monarch Auction & Realty**. Miller is an auctioneer, property developer, and certified appraiser. He holds his CAI designation from the Certified Auctioneers Institute, is a Past President of the Kentucky Auctioneers Association, and is a Kentucky State Bid Calling Champion. Miller is a member of the Hardinsburg Rotary Club and conducts many benefit auctions. With over 35 years of experience, Miller Monarch provides the best ring man services and insight on divisions of land/farm auctions, investment properties and 1031 exchanges.

Auction Solutions, LLC Bio

Auction Solutions, LLC and its Auction Team has over 50 years of experience. We know that you have a major investment at stake and must examine an auction company closely. We believe that our thoroughness and open communication, which have earned us a loyal following, set us apart. We offer these as keys to our success. We satisfy buyers. Buyers leave our auctions feeling they have spent their money wisely. Our sellers benefit from a clean, complete auction with few complaints, and the sellers reputation for

fair dealing is protected. We benefit because satisfied buyers often become some of our best clients.

We stay until the end. Some Auctioneers yield to the temptation to walk away as soon as all the cash is in and the papers are signed. We believe the job is not done until the property is closed, you are paid, and the Seller and Buyers are thanked. We want your loyalty, too.

We communicate in detail. We explain to you what will happen, when, how, why and with whom. We treat clients and buyers alike with respect. We have proven ourselves. We routinely cope with the demanding paperwork of liquidating for federal and state governments, the U.S. Bankruptcy Court, as well as other financial institutions.

REFERENCES

Norbert Arrington, Attorney at Law, will give a testament of our work and success we have provided his clients in auctioning a 200 Acre Farm & Home in the Elizabethtown Area (502-582-2900).

Judge David Lanphear will give a testament of our work and success we have provided his clients in auctioning a 120 Acre Farm & Home in the Barren River Area that had been on the market for over a year (270-792-4511).

Anuj G. Rastogi, Attorney at Law, will give a testament of our work and success we have provided his clients in auctioning a 90 Acre Farm & 12,000 Sq. Ft Home & Indoor Horse Area in Shelby County that had been on the market for over a year. This was a 2.1-million-dollar sale (502-371-3587).

Emily Hart, CEO KY Foot & Ankle, will give a testament of our work and success we have provided her owner in auctioning a Family Dollar Building and 17,000 Sq. Ft Commercial Strip Center in Harrodsburg that had been on the market for over 3 years (502-939-5312)

David Hobbs, President of River City Bank, will give a testament of our work and success we have provided the Breckinridge Bank Shares Corporation in auctioning over 60 properties (502-585-4600).

Jay Jones, Attorney at Law, will give a testament of our work and success we have provided his clients in auctioning 132 Acres overlooking Lake Cumberland in Wayne County. This was a \$850,000.00 dollar sale (606-278-6278).